

**JEFFERSON COUNTY CHAMBER OF COMMERCE**  
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**BULLETIN NO. 552**

**JULY 3, 2006**

**MONTHLY MEMBERSHIP MEETING – JULY 27, 2006**

The monthly membership meeting of the Jefferson County Chamber of Commerce will be held on Thursday, July 27, 2006, at 12:00 noon at the **Anvil Restaurant** in Harpers Ferry. Christina Lundberg, Center Manager of the **Small Business Development Center (SBDC)** of **CTC Shepherd** will share information about the activities and services of the **SBDC** in its 20 years of serving the Eastern Panhandle. The Center was originally at **Shepherd University**, but continues to play an active role in Jefferson County working with the Chamber, banks, EDA, Jefferson Ag. Development Office, WVU Extension and numerous other professional business partners and resources. All **SBDC** clients are invited to attend this Chamber meeting. The menu for the meeting will be: Chicken Picatta, Salad, Vegetable, Dessert Bars and Beverage for \$10.00 per person including tax and gratuity. Please call the Chamber office by July 24 to RSVP for this meeting.

**FARM BUREAU/CHAMBER OF COMMERCE ANNUAL DINNER**

Your **Jefferson County Chamber of Commerce** will host the **Farm Bureau/Chamber picnic-dinner** on Wednesday, August 2, 2006, at **Summit Point Raceway**. Tours of the facility plus a chance to take a high-speed ride in one of BSR's school cars will start at 5:30 p.m. followed by dinner at 7:00. In addition, Bill Reichardt will give a presentation after the meal on what goes on at the Raceway, and Bill Scott, Owner, will display his antique tractors. See enclosed flyer. Dress is casual for this buffet dinner meeting. Please show your support by calling your Chamber office at (304) 725-2055 before July 26 for reservations – \$14.00 for adults, \$7.00 for children ages 4-10, and free for children 3 and under – which must be paid at the Chamber office before July 31.

**47<sup>th</sup> ANNUAL BANQUET SUCCESSFUL**

Approximately 185 members and guests enjoyed a delightful meal and program at the 47<sup>th</sup> Annual Chamber Banquet on Wednesday, June 28, at the **Clarion Hotel and Conference Center** in Shepherdstown. In addition to recognizing more than 50 newly opened or expanded businesses, the **Clarion Hotel & Conference Center** was honored with the George E. Vickers Major Industry Award. The family of Sandra Dougherty was presented with the 2006 Distinguished Citizen of Jefferson County Award, sponsored by the *Spirit of Jefferson Farmer's Advocate*, for her contribution to the community. Other Chamber members recognized were **AB&C Group's** retiree Michael O'Hara, retiree **Dr. D.C. Master**, and Brigadier General **James Crawford** who retired from the WV Air National Guard. The following officers – Chris Colbert, President; Julie DeHaven, 1<sup>st</sup> Vice President; Tiffany Hine, 2<sup>nd</sup> Vice President/Treasurer; Charles W. Ellison, Past President; Mary Via, Executive Director – and directors – Edward "Pat" Dockeney, Paul Espinosa, J. Frank Fargo, Charlie Lowery, Keith Mumaw, John Sherwood, Peggy Smith and Nina Vogel – were recognized at the banquet and assumed their duties on July 1<sup>st</sup> for the 2006-2007 term.

**LEADERSHIP JEFFERSON**

Letters will be mailed soon to applicants who applied to take part in your Chamber's newest program. There were many excellent candidates to choose from, and the committee had great difficulty in narrowing down the field. The first module will take place in September, and plans are well underway for this first meeting of participants. The program will run through June 2007, and participants will gain knowledge of different aspects of Jefferson. They will also work on a Community Project throughout the program – one that they will choose from applications and interviews submitted by non-profit organizations. Next month, as we have more comprehensive information, we hope to update our members on the wonderful financial and in-kind support we are receiving on this project.

**MOUNTAIN HERITAGE ARTS & CRAFTS FESTIVAL**

It was a beautiful weekend for the 35<sup>th</sup> Annual Spring Mountain Heritage Arts & Crafts Festival held on June 9-11. We couldn't have asked for better weather, and by the number of people who came through the gates for the 3-day festival, they thought so too. We would like to thank the many people and businesses who organized and presented the festival. First, our Chamber members; without their support throughout the year, we could not be a Chamber! Next, the volunteers, artists, craftspersons, and food vendors; without them we could not have a festival! Special thanks to **BB&T, Courtney and Son Auto Parts/Wrecker Service, Denver Hipp/Wells Fargo Shepherdstown, Frontier/A Citizens Communications Company, Good Shepherd Interfaith Volunteer Caregivers, Harpers Ferry Job Corps Center, Jefferson County Parks and Recreation Commission, Shenandoah & Potomac Valley Garden Railway Club, Sleepy Hollow Country Club, Specialty Business Supplies, Lana Shultz/State Farm Insurance, Vicki Quinn/Long & Foster,** and members of the following: Boy Scout Troop #68, Jefferson County Deputy Sheriff's Reserve, **Jefferson County Fire and Rescue Association, Jefferson County 4-H Leaders Association, and Jefferson High School Band Boosters.** We also appreciate the support of our local and state governments. We thank Heather Morgan, **Community Griffith,** who managed the Finance Office all three days, along with Frank Fargo, **Fargo Insurance and Financial Services;** Chuck Ellison, **Frontier/A Citizens Communications Company;** Charles Lowery, **MVB Bank;** Julie DeHaven, **Nichols DeHaven and Associates; Patricia Ott; Vicki Quinn/Long & Foster;** Tiffany Hine, **Paragon Title Company;** Chris Colbert, **Premier Bank;** and **Peggy Smith.** In addition, we thank the following volunteers who manned the Chamber booth: Lynne Deming, **Adelphia Media Services;** Frederick Allen, **AFLAC;** **Tish Appignini;** Paul Espinosa, Kathy Kester, and Lorrie Miller, **BB&T;** Edna King, **Belmont Realty;** Beverly Bolger, **BizTech;** Cindy Bennett and Tina Hall, **Charles Town Curves;** Jill Nau and Roger Ramey, **Charles Town Races & Slots;** Bethany Umbach, **Contemporary American Theater Festival;** Susan Zillinger, **Country Day School;** **Peggy Burcker, ERA Liberty Realty;** Grace Murphy, **Good News Mountaineer Garage;** Nettie Della Penna and Nelson Parkinson, **Holiday Inn Express;** Katherine Dunbar; **Jefferson County Chapter American Red Cross;** Fred Blackmer and Carl Schultz, **Keep Jefferson County Beautiful;** Ken Rozich, **Ken Rozich Insurance Agency;** Brenda Poston, **MVB Bank;** Terin Meade, **Premier Bank;** Matthew Knott, **River Riders;** **John Sherwood;** BreAnne Rugh, **United Way of the Eastern Panhandle;** and Jeanie Hamilton, **Valley Farm Credit.** We also appreciate the assistance of Lorrie Miller, **BB&T;** Kim Mills, **Frontier/A Citizens Communications Company;** Fannie Crawford; Charles LeMaster, **Jefferson Security Bank;** Charles Lowery, **MVB Bank;** and Keith Mumaw, **Mumaw & Vickers CPAs** who volunteered with checking out the artists and craftspersons. A special thank you goes to Nancy Morgan who helped man the phones over the festival weekend.

**NEWS FROM CHAMBER MEMBERS**

The Troubadour in Berkeley Springs will host the 3<sup>rd</sup> Annual Gaylen "June" Shaw Memorial Fundraising Event to benefit **Hospice of the Panhandle**. This event will be held on Sunday, July 23, 2006, from 1:00 p.m.-? and will feature good music, great food and even an auction! So mark your calendars now and come out to The Troubadour for a day of fun and help support **Hospice of the Panhandle**.

**West Virginia University Robert C. Byrd Health Sciences Center Eastern Division** is proud to announce the addition of four new physicians to the WVU Rural Family Medicine Residency program at Harpers Ferry. The new residents are Amanda Combs, MD, a WVU School of Medicine graduate and a former WVU Rural Family Medicine Scholarship recipient from Baker, WV; Philomela Tabuena, MD, of Philadelphia, PA, a graduate from the University of the East College of Medicine in the Philippines; Jennifer Williams, MD, of Charleston, WV, a WVU School of Medicine graduate; and Xiaohua Yan, MD, of Ellicott City, MD, a graduate of Nanjing Medical University in China. The new physicians will begin their residency July 1. They will receive training at WVU Hospitals East (City Hospital and **Jefferson Memorial Hospital**), the **Veterans Affairs Medical Center, Harpers Ferry Family Medicine Center**, Ruby Memorial Hospital in Morgantown, and several other area outpatient clinics. The WVU Rural Family Medicine Residency program is a 3-year program designed to educate residents and prepare them to become Board Certified in Family Medicine.

Michael O'Hara, Ph.D., founder, Chairman, and CEO of the **AB&C Group** for more than 34 years, recently announced his retirement from the company he built from a one-man printing and computer supplies operation into one of America's largest and most successful providers of outsourced direct response processing and fulfillment services to multi-channel marketers. O'Hara will remain as Chairman Emeritus of the company and continue to consult with and advise the company on strategic and operational matters. **AB&C** traces its roots to St. Patrick's Day 1972, when O'Hara founded Advanced Business and Computer Supplies and Services, Inc. in a spare bedroom of his apartment. The following year, **AB&C** made the first of several moves to larger facilities as it aggressively expanded its breadth of services and number of clients. The company now employs more than 600 staff members at five locations throughout the mid-Atlantic region. In addition to its McLean offices, the company operates facilities in Orange and Winchester, Virginia, and Charles Town, West Virginia.

The **AB&C Group**, one of the nation's leading providers of outsourced direct response processing, call center, and fulfillment services, announced recently several strategic enhancements to its operating system and information technology infrastructure that will ensure the delivery of state-of-the-art security and functionality to the company's catalog, fundraising, and association clients. **AB&C** is partnering with Data Return LLC of Dallas, TX, leading providers of enterprise-wide strategic IT and hosting services, to dramatically reduce the risk of business interruption or data loss in the event of natural or manmade disasters. Data Return will provide **AB&C** with comprehensive system backup designed to prevent interruptions in mission-critical operations and fulfillment processing. **AB&C** is also upgrading to the Ecometry open environment system and adding several new system modules. A member of the Ecometry Alliance Network, **AB&C** has more than 14 years of experience with Ecometry, considered by many to be the industry standard among multi-channel direct commerce order management and fulfillment systems.

**NEWS FROM CHAMBER MEMBERS (cont.)**

The 3<sup>rd</sup> Annual Hispanic Heritage Festival “Celebrating the Spirit of the Community” will be held September 30, 2006, at War Memorial Park in Martinsburg from 12:00 noon to 6 p.m. Non-profits can exhibit for \$30, and small businesses can exhibit or be a vendor for \$50. For details and a registration form, call Christina Lundberg at the **Small Business Development Center** at (304) 260-4382 by July 30<sup>th</sup>.

**MEMBERSHIP REPORT**

We are pleased to welcome the following new members:

**Applebee’s**

Brian Goode, Representative  
129 Jefferson Crossing Way  
Charles Town, WV 25414  
(304) 728-8868  
Restaurant

**Glenda Allen, Realtor**

Glenda Allen, Representative  
148 Webbers Springs Drive  
Inwood, WV 25428  
(304) 229-9728  
Real Estate

**Community & Technical College  
of Shepherd**

Anne Shipway, Representative  
400 W. Stephen Street  
Martinsburg, WV 26401  
(304) 260-4380  
School

**Region 9 – Eastern Panhandle Regional  
Planning & Development Council**

Carol Crabtree, Representative  
400 W. Stephen Street, Suite 301  
Martinsburg, WV 25401  
(304) 263-1743  
Government

**The Finisher, LLC**

Sara Matzek, Representative  
457 Rolling Lane  
Harpers Ferry, WV 25425  
(304) 728-2828  
Contractor/Developer

**All American Scholastic Soap Box Derby**

Carol Criswell, Representative  
P. O. Box 196  
Hedgesville, WV 25427  
(304) 754-5865  
Nonprofit Organization

Statements for 2006-2007 fair share investments were mailed recently. Remember the success of your Chamber depends on the active involvement of its members. Please take a few minutes to write your check and mail it. You will receive your 2006-2007 membership plaque within a short time. Your Chamber completed 2005-2006 with 505 members investing \$52,971.50

**DATES TO REMEMBER**

July 4 Independence Day – Office Closed

July 27 Monthly Membership Meeting – **Anvil Restaurant**, Harpers Ferry, 12:00 noon

August 2 Jefferson County Chamber of Commerce/**Jefferson County Farm Bureau Picnic Summit Point Raceway** – Activities begin at 5:30 p.m.