

JEFFERSON COUNTY CHAMBER OF COMMERCE
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BULLETIN NO. 555

OCTOBER 2, 2006

PUBLIC SERVICE RECOGNITION BANQUET – OCTOBER 17, 2006

The 6th Annual Public Service Recognition Banquet will be held on Tuesday, October 17 at **Charles Town Races & Slots**. Social period will begin at 6:30 p.m. with dinner to follow at 7:00 p.m. This banquet will honor those in the county's emergency services, fire departments, and police departments. Departments have chosen outstanding individuals and these honorees will be recognized at the banquet. With the co-sponsorship of **Charles Town Races & Slots**, tickets are on sale for \$10.00 per person and are available at your Chamber office. Support your local emergency departments by attending this banquet in their honor!

HIGH SCHOOL-BUSINESS SYMPOSIUM – NOVEMBER 2, 2006

Businesspersons will be needed to serve as leaders for the 25th Annual High School-Business Symposium on the Free Enterprise System. The symposium will be held on Thursday, November 2, 2006, at **Shepherd University**. It will begin at 8:15 a.m. with coffee and doughnuts and a brief review of the day's events. We will be using the same format as in past years. If you are new to this event, there is a question and answer discussion in the morning, your Chamber provides lunch in the **Shepherd University** cafeteria at noontime, and then there is a stock market game, which ends at around 2:15 p.m. in order to get the students back to school for dismissal. If you can spend several hours of your time with approximately 125 juniors and seniors from **Jefferson High School** or if you need more information, please contact your Chamber office at (304) 725-2055. An informational lunch meeting will be held on Thursday, October 26 at 12:00 noon at **Jefferson Memorial Hospital** for business leaders.

NEW TEACHERS BANQUET – NOVEMBER 15, 2006

Your Chamber will be honoring the new teachers at **Jefferson County Schools, Country Day School, Shepherd University** and **American Public University** at the 44th Annual New Teachers Banquet. The banquet will be held on Wednesday, November 15, 2006, at the **Moose Lodge** in Ranson with registration and a social period from 6:00-6:45 p.m. with dinner to follow. To serve as a sponsor, you need only to pay for your own ticket(s) and to introduce the teacher at the banquet. Your Chamber will pay for the teacher and his/her guest. Biographical information on the teacher will be included in a special booklet compiled by the **Jefferson County Board of Education**. Your Chamber will provide information on educators from **Country Day School, Shepherd University, and American Public University**. We will also provide a booklet on sponsors and their businesses. Your Chamber will also need items for the "goody bags." If you would like to serve as a sponsor and/or can provide items for the goody bags, please call your Chamber office.

MOUNTAIN HERITAGE ARTS & CRAFTS FESTIVAL

The weather forecast hurt us more than the actual weather did for the 31st Annual Fall Mountain Heritage Arts & Crafts Festival held on September 22, 23, and 24, 2006. It was overcast for much of the weekend with a bit of rain, but the meteorologists were predicting storms with heavy winds and that kept the big crowds away. We still had people come and do some Christmas shopping for family and friends, and most of the crafters were happy with their sales. We would like to extend a thank you to the following businesses, organizations, and individuals for their donations of time, products, and services: **BB&T**, Boy Scout Troop #68, **Courtney and Son Auto Parts/Wrecker Service**, **Denver Hipp**, **Frontier/A Citizens Communications Company**, **Good Shepherd Interfaith Volunteer Caregivers**, **Harpers Ferry Job Corps Center**, Jefferson County Deputy Sheriff's Reserve, **Jefferson County Fire and Rescue Association**, **Jefferson County 4-H Leaders Association**, Jefferson County Parks and Recreation Commission, **Jefferson High School Band Boosters**, **Lana Shultz/State Farm Insurance**, Shenandoah and Potomac Valley Garden Railway Club, **Sleepy Hollow Golf and Country Club**, **Specialty Business Supplies**, and **Vicki Quinn/Long & Foster**. A special thanks to Heather Morgan, **Community Griffith**, who managed the Finance Office for the three days of the festival, with assistance from: J. Frank Fargo, **Frank Fargo Insurance & Financial Services**; Chuck Ellison, **Frontier/A Citizens Communications Company**; Pat Dockeney, **Jefferson Publishing Company**; Charlie Lowery, **MVB**; Julie DeHaven, **Nichols DeHaven & Associates**; **Patricia Ott**; Tiffany Hine, **Paragon Title Company**; Chris Colbert, **Premier Bank**; Jeff Rogers, **Specialty Business Supplies**; and **Vicki Quinn/Long & Foster**;. In addition, we thank the following volunteers who manned the Chamber booth: Lynne Deming, **Adelphia Media Services**; Frederick Allen, **AFLAC**; Carol Criswell, **All American Scholastic Soap Box Derby**; Kathy Kester, **BB&T**; Lorrie Miller, **BB&T**; Edna King, **Belmont Realty**; Lynn Schindel, **Charles Town Curves**; Toni Tracey, **Charles Town Curves**; Roger Ramey, **Charles Town Races & Slots**; Susan Zillinger, **Country Day School**; Connie Shaffer, **Good Shepherd Interfaith Volunteer Caregivers**; Nettie DellaPenna, **Holiday Inn Express**; Nelson Parkinson, **Holiday Inn Express**; **Jessica Cooper**, Keller Williams Realty; **Joyce Garrison**, First Horizon Home Loans; Katherine Dunbar; Ken Rozich, **Ken Rozich Insurance Agency**; Mattelyn Hancock, **La Mezzaluna Café**; Saunny Winstead, **Mid-State Financial Group**; Jim Nichols, **Nichols DeHaven & Associates**; **Peggy Burcker**, ERA Realty; **Rusty Wareing**, Keller Williams Realty; Terri Smoot, **Smoot's Inc.**; Jeanne Hamilton, **Valley Farm Credit**; and Tripp Lowe, **Yellow Brick Bank**. We also appreciate all of those who contribute in many ways to the festival, including our members who support the Chamber throughout the year, and Lorrie Miller, **BB&T**; Fannie Crawford; Kim Mills; Charles LeMaster, **Jefferson Security Bank**; Keith Mumaw, **Mumaw & Vickers CPAs** and Charles Lowery, **MVB**, who helped with Sunday evening check-out for the September festival. A special thanks to Nancy Morgan who volunteered many hours in our Chamber office helping to label and stuff envelopes and anything else that needed to be done. She also spent the festival weekend answering phones and directing visitors to Sam Michaels Park. We couldn't have put this all together without her help and support. She was our calming force when there seemed to be too much to do and not enough time. And last but not least our staff/employees including Linda Finnegan, Mary Ann Oliver, Bill Dodson, Myke Henning, Marty Braithwaite, Bill Gray, Bob Turner, Chuck Hawkins, Charlie Hawkins, Scott Hill, and Steve Reeley.

MEMBERSHIP REPORT

We are pleased to welcome the following new members:

Rosemont Farms LLC

Mike Chapman, Representative
P. O. Box 7
Rippon, WV 25441
(304) 725-5200
Lawn Services/Snow Removal

Dawn A. Dodson

Keller Williams Realty
184 Flowing Springs Road
Charles Town, WV 25414
(304) 728-5600
Real Estate

BrickStreet Mutual Insurance Company

Melissa Shockey, Representative
325 Tanglewood Drive
Old Fields, WV 26845
(304) 851-1990
Workers Compensation Coverage

Silver Communications

John Shea, Representative
102A Executive Drive
Sterling, VA 20166
(703) 471-7339
Commercial Printing

Uniwest Construction, Inc.

Neil Simon, Representative
2900 Telestar Court
Falls Church, VA 22042
(703) 698-4040
Developers of Jefferson Crossing

Dennis Bennett Services

Dennis R. Bennett, Representative
74 Karen Lane
Shenandoah Junction, WV 25442
(304) 876-7088
Heating/Air Conditioning

As of this date, we have 424 members who have paid their share investments for a total of \$45,788.00 for fiscal year 2006-2007.

LEADERSHIP JEFFERSON

The initial class – Tourism and Team Building – of Leadership Jefferson was held on Thursday, September 21 and Friday, September 22. On Thursday, class members met at **Charles Town Races & Slots** and participated in activities that were geared towards them getting to know each other. In the evening a reception was held in their honor and dinner followed. Friday’s activities included such activities as a team building session at **Summit Point Raceway** and visits to the Mountain Heritage Arts & Crafts Festival and the Harpers Ferry/Bolivar area to learn about tourism in the county. The next module – Local Government – will cover city and county governments and will be held on October 11 in the Charles Town area.

If you are interested in sponsoring a continental breakfast for any of the modules that will be taking place each month until June 2007, please contact your Chamber office.

NEWS FROM CHAMBER MEMBERS

The **Small Business Development Center** will be one of the sponsors for the 4th Annual PBWA Women in Business Expo on Wednesday, October 4 from 5:30 – 7:30 p.m. at the Holiday Inn in Martinsburg. Workshops offered include: “The Evolution of a Small Business”, where you will hear how PBWA members are helping their business evolve and “Resources to Help Your Business Grow”, which includes using local resources to achieve your goals.

NEWS FROM CHAMBER MEMBERS (cont.)

The **Small Business Development Center of Blue Ridge CTC** will offer the following workshops: “Developing a Business Plan” – Fridays, October 13 & 20 and November 3 & 17 from 2-4 p.m. at **Blue Ridge CTC**. Pre-registration is required and there is an \$80 fee.

“QuickBooks Basics” – October 27 from 8 a.m.-3 p.m. at **Blue Ridge CTC**. Pre-registration is required and there is a \$155 fee. To register for either of these workshops, call the **SBDC** at (304) 260-4385 or visit www.blueridgectc.edu/sbdcweb.

Hospice of the Panhandle will be hosting an Advanced Care Planning workshop on October 16 at 2 p.m. at the **Hospice** office in Martinsburg. Interested individuals will have the opportunity to learn about Living Wills and Medical Power of Attorney. Packets of information, which include all necessary Advance Directive documents, will be given to each participant. There is no cost to participate; however, prior registration is required. For questions and information, contact (304) 264-0406.

The oppressive heat of summer may be behind us now, but another hot evening is just around the corner. The **Old Opera House** will be hosting one of the hottest events of the season at their 2006 Annual Autumn Auction at the **Clarion Hotel** in Shepherdstown on October 14. Fine arts, antiques, gift certificates, collectibles, furniture, and a variety of other items will be available for both silent and live-style auctions. Tickets are \$45 for an evening that includes a buffet dinner, cash bar, and loads of fun. Tickets may be purchased through the **Old Opera House** box office at (304) 725-4420.

Ye Wang, M.D., a family medicine physician, recently joined **Harpers Ferry Family Medicine**, a component of the **West Virginia University Robert C. Byrd Health Sciences Center Eastern Division**. Dr. Wang will provide patient care services and serve as a Clinical Assistant Professor, where she will train WVU medical students and residents.

The **AB&C Group**, a leader in multi-channel direct response fulfillment solutions for many of America’s best-known direct marketers, is now managing the catalog and web order fulfillment and call center facility for leading gift marketer, The Paragon. Headquartered in Westerly, RI, The Paragon has specialized in unique special occasion, collectible, and seasonal gifts for more than 30 years. For more information about the **AB&C Group**, call Steve Gregg at (888) 222-1972 or visit the company’s web site at www.abcgroupp.com.

DATES TO REMEMBER

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| October 7-8, 14-15 | Builders Showcase Tour of New Homes – Sponsored by Eastern Panhandle Home Builders Association |
| October 9 | Good Shepherd Caregivers Annual Corporation Meeting – Trinity Episcopal Chapel, Shepherdstown |
| October 17 | Public Service Recognition Banquet – Charles Town Races & Slots |
| October 19-22, 26-29 | “Gypsy” – Old Opera House , Charles Town |
| November 2 | High School-Business Symposium – Shepherd University |
| November 15 | New Teachers Banquet – Moose Lodge , Ranson |